



## Work with us on a sustainable energy supply!

We are pioneers of renewable energy by conviction. ABO Wind develops and builds wind and solar farms as well as battery and hydrogen projects worldwide. For more than 25 years, ABO Wind's in-house specialist departments have been providing all stages of project development and implementation: from site assessment, planning, engineering, permitting and financing to construction, grid connection, operational management and maintenance. A future worth living for future generations is our overarching goal. Renewables are our DNA

## Senior Business & Project Developer (m/f/d) Hydrogen

In our dynamic, diverse, and highly motivated team, we work on the next step of the energy transition and do our part to make a hydrogen economy a reality. In our international markets we develop hydrogen projects from pilots to multi-gigawatt export projects. Therefore, we are creating business models and structures for our markets and coordinate with the local teams for the development of new hydrogen projects. We need you and your good ideas, open spirit, and dedication for this exciting new business opportunity.

### Your passion

- You are responsible for the development of individual hydrogen projects in Europe and North Africa
- You contribute to develop our global project pipeline in renewables and hydrogen (from pilots to multi-GW export projects)
- You evaluate markets, structure potential projects and elaborate concepts; you find solutions for often unstructured and unforeseen situations
- You assess & manage the commercial, technical,

### Your qualification

- You graduated with a degree in business administration, economics or similar
- You have several years of work experience in the project or business development of hydrogen / renewable energy or large infrastructure projects or other relevant fields
- You have a proven interest or already work experience in the field of green hydrogen, natural gas, renewables or other relevant fields
- You speak English, ideally good French; other languages are a plus

operational, and regulatory / permitting aspects of the projects

- You identify, negotiate, establish and maintain partnerships (e.g. utilities, hydrogen off-takers, investors, technology partners)
- You manage the cooperation and support with internal departments, our foreign subsidiaries and external service providers (e.g., site appraisal, engineering, grid, construction, finance)
- You support and take an active part in government and stakeholder communication

welcome e.g. Arabic, Spanish, Finish

- You work independently, in a structured way and with an entrepreneurial mindset
- You are a team player
- You like to bring order to unstructured environments and complexity; working pragmatically but with creative solutions
- You are convincing and like to communicate with different teams; you find the right style for local communities, local land owners, engineers, local governments, ambassadors and ministers

## Don't match all the qualifications?

At ABO Wind, we're committed to creating a diverse, inclusive and authentic workplace. So if you're interested in a position, apply even if your previous work experience doesn't match all the qualifications. You could be just the right candidate for this or any other position!

Severely disabled applicants will be given special consideration if they are equally qualified.

## Good reasons for joining ABO Wind

We are a dynamic company and rely on appreciation and trust. The work at ABO Wind is not defined by hierarchies, but by competencies and the common will to successfully contribute to the global clean energy transition.



Flexible Working Hours



Mobile Work



Continuing Training



Job Bike



Kitchens with free Coffee and Tea



Employee Events



Charging Station



30 Days Leave (+1 Day Each at  
Carnival/Christmas Eve)





Company Car



Environmental Bonus



EGYM Wellpass

Premium Insurance  
(covers private accidents)



13th Month Salary

Karl-Heinz Stephan is looking forward to receiving your application via our **online form!**

**[Recruiting@abo-wind.de](mailto:Recruiting@abo-wind.de) • [www.abo-wind.de](http://www.abo-wind.de)**



Wiesbaden



from today